



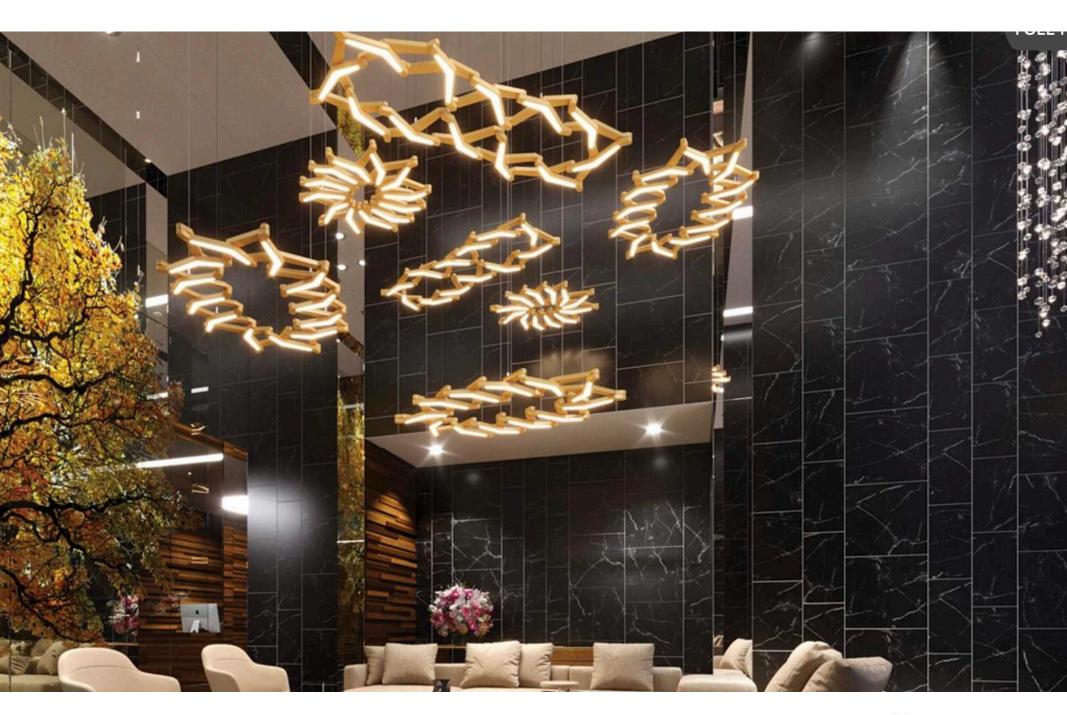


Beta-Calco implements EchoVera's AP Automation Solution Integrated with **Cloud Infor**

Beta-Calco, a Leader in Lighting Design

With a company history dating back to 1941, Beta-Calco is a North American lighting manufacturer that has championed producing luminaires with a European design flare, utilizing the most recently developed light sources.

In close partnership with architects, lighting designers and engineers, Beta-Calco has established itself as one of the key suppliers of architectural and decorative commercial lighting in the markets they serve.





Key Outcomes from EchoVera's AP Automation Solution

- All incoming email invoices are automatically captured with Intelligent OCR
- 2 and 3 way matching automated is performed using EchoVera's PO "matching engine" solution
- Fully integrated with Beta-Calco's Cloud Infor ERP

"Using the EchoVera solution we are able to automatically match our incoming invoices to both their purchase orders and goods receipts and have them billed in our Cloud Infor system.

The EcoVera system requires very little manual intervention with matching invoices. It has significantly improved the efficiency of time for entering invoices in Cloud Infor."

- Jadranka Belina, Beta-Calco



The Challenge

Beta-Calco realized that it needed a more efficient accounts payable process. Prior to implementing the EchoVera solution, invoices were received from vendors, manually matched and approved before creating the AP voucher in Cloud Infor.

Beta-Calco's decision to automate their manual AP process was based primarily on:

- the need for greater transparency and cost control
- reducing approval cycle times
- reducing the time spent on inputting invoice data and matching POs and goods receipts



Intelligent OCR

Intelligent OCR intuitively performs header and line-item field mapping and data collection of Beta-Calco's supplier invoices and processes them directly from email – eliminating the need to print them or perform data entry.

The technology can recognize each supplier's invoices, perform field mapping, and store the relevant data. As a result, most invoices are processed in minutes without manual intervention.



"Expense invoices are also processed considerably faster due to the system recognizing the vendors and creating entries for the purchase and tax amount."

- Jadranka Belina, Beta-Calco

3 Way PO Matching

For 3 way matching, incoming invoices are automatically matched to the purchase order and goods receipt.

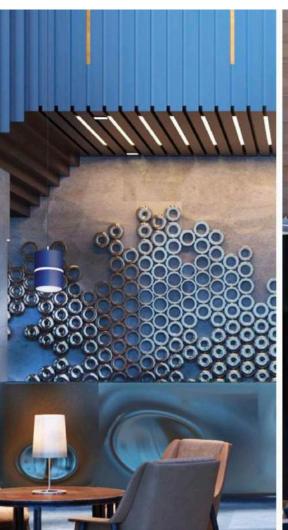
If the invoice amount and order amount match, the invoice is matched in full, and the account postings and authorization for payment for the invoice are inherited from the purchase order.

Exceptions Approval Workflow

Exceptions are sent to approvers showing the invoice, purchase order, goods receipt, and messages related to the transaction. The invoice is sent to a Beta-Calco approver (or approvers).

The information is presented in a single dashboard on the recipient's laptop. It gives the Beta-Calco team all the tools and services they need to manage the exception, such as ad-hoc routing capabilities to colleagues.









EchoVera AP Automation Technology Stack

Intelligent OCR

Approval Workflow

PO Matching

Audit & Archive

Archive and Audit

EchoVera's AP Automation solution provides Beta-Calco with a step-by-step documented history of invoice transactions, including communications between internal staff and suppliers.

The solution also has a complete searchable archive and a framework that provides objectivity for enquiries or investigations.

The Bottom Line

Beta-Calco has achieved significant and measurable cost savings and efficiencies in their AP operations. "EchoVera developers are very knowledgeable of their system, helpful and quick to fix something every time a problem occurs. We would highly recommend the EchoVera solution."

- Jadranka Belina, Beta-Calco





EchoVera's AP Automation with Intelligent OCR automates both the capture and processing of supplier invoices with cutting edge machine learning and AI technology.

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